Datagence

Case & Point
Harper + Scott

Moving business forward with trusted data.

HARPER + SCOTT

At a glance

Harper + Scott specializes in crafting bespoke branded merchandise, private-label goods, and premium promo items through design, production, and a global fulfillment model. Their commitment to speed, transparency, and sustainability enables leading brands like Delta Airlines, Chick-fil-A, and White Castle to forge stronger connections with customers through thoughtfully designed and responsibly produced products.

By the Numbers

4,000+
Thousands of SKUs

100+
Spreadsheets managed monthly

20+
Shopify storefronts

3+
Warehouse Management Systems

5+
Dedicated Team Members

1
ERP System

CHALLENGES

Harper + Scott faced significant operational complexity managing 20+ Shopify storefronts, multiple warehouse management systems (WMS), and an enterprise resource planning (ERP) platform. These disparate systems created data silos, making it difficult to maintain a single source of truth across the organization. The team struggled to deliver accurate, real-time reporting to clients, hindered by fragmented data flows, manual reconciliation processes, and inconsistent inventory and fulfillment insights. This lack of integration risked delays, reporting errors, and operational inefficiencies that were impacting client satisfaction and scalability.

DATAGENCE SOLUTIONS

Unify   **Validate**   **Standardize**   **Dedupe**

ROI

1 **Accurate Client Reporting in Real-Time**
Clean, centralized data made NetSuite the "source of truth" - enabling real-time reporting with fewer errors and increased client trust.

2 **Operational Effiiciency**
Eliminating manual spreadsheet work and reducing reconciliation overhead allowed team to focus on high-impact tasks, improving productivity and decreasing human error.

3 **Improved System Interoperability**
Clean, standardized data has reduced sync errors between systems, enabling smoother integrations and process automation across the tech stack.

4 **Scalable Infrastructure**
The clean data foundation set the stage for future growth—whether adding SKUs, launching new storefronts, or integrating additional fulfillment partners, the system can scale without collapsing under complexity.

ACHIEVE **& MAINTAIN** THE *SOURCE OF TRUTH*

5

Inventory Accuracy Across 4K+ SKUs

Unified and deduplicated data ensured that stock levels, product attributes, and fulfillment statuses remain accurate across 20+ Shopify stores and 3+ WMS platforms, reducing overselling, backorders, and dead stock.
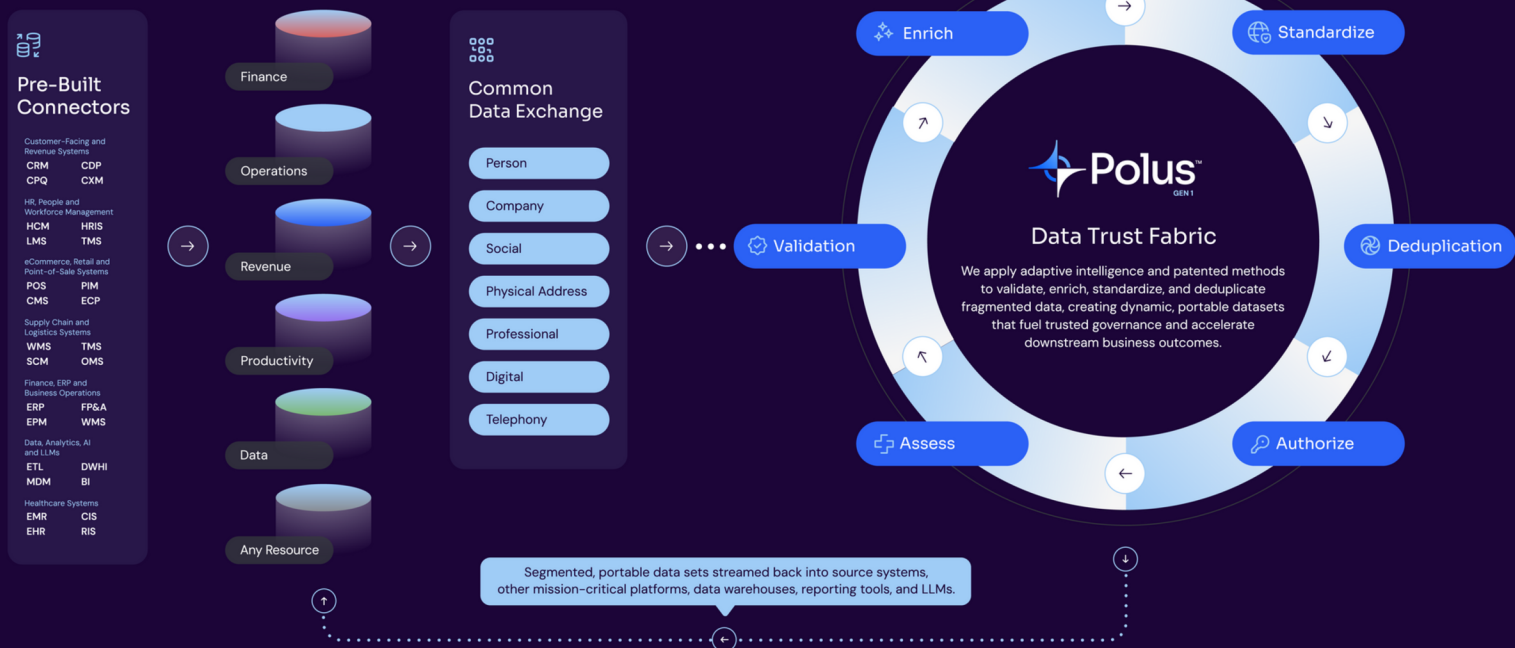
6

Faster Time-to-Insight

Standardizing data formats reduced the friction in extracting insights, allowing client-facing reports, forecasts, and dashboards with minimal prep time.

7

Enhanced Client Trust & Customer Experience

More accurate order status, delivery estimates, and product availability improved the end-customer experience, leading to better brand loyalty and repeat sales.

DATAGENCE TRUST FABRIC

Pre-Built Connectors

Customer-Facing and Revenue Systems
CRM	CDP
CPQ	CXM

HR, People and Workforce Management
HCM	HRIS
LMS	TMS

eCommerce, Retail and Point-of-Sale Systems
POS	PIM
CMS	ECP

Supply Chain and Logistics Systems
WMS	TMS
SCM	OMS

Finance, ERP and Business Operations
ERP	FP&A
EPM	WMS

Data, Analytics, AI and LLMs
ETL	DWHI
MDM	BI

Healthcare Systems
EMR	CIS
EHR	RIS

Finance
Operations
Revenue
Productivity
Data
Any Resource

Common Data Exchange
- Person
- Company
- Social
- Physical Address
- Professional
- Digital
- Telephony

Validation

Enrich · Standardize · Deduplication · Authorize · Assess

Polus ™ GEN 1

Data Trust Fabric

We apply adaptive intelligence and patented methods to validate, enrich, standardize, and deduplicate fragmented data, creating dynamic, portable datasets that fuel trusted governance and accelerate downstream business outcomes.

Segmented, portable data sets streamed back into source systems, other mission-critical platforms, data warehouses, reporting tools, and LLMs.

Datagence

Empowering businesses to operate efficiently and effectively every day.

Trusted data moves business forward.

DATAGENCE.IO